



Real Estate Concentration & Minor - Newark

Description

If you think a career in real estate might be the right path for you, the undergraduate concentration or minor in real estate at Rutgers Business School—Newark offers the perfect blend of theory and practice to help you establish a successful career in the industry. Not a business school student? That's OK. There's a place for you, too.

Current Rutgers Business School undergraduate students can pursue a 9-credit concentration, while non-business school undergraduates can pursue an 18-credit minor that will include required foundational knowledge most business school students already have. Both options include two core courses—real estate finance and real estate law—while allowing students to also take specialized electives such as development, real estate capital markets, property & asset management, and market analysis.

Students in this program will be taught by top-notch real estate experts and be exposed to relevant coursework and industry-leading guest speakers. But more importantly, by enrolling in either of these programs, you will have unparalleled access to the more than 70 industry leaders who advise the Rutgers Center for Real Estate.

Learning Goals

- Acquire a working knowledge of mortgage markets and financing alternatives
- Analyze and evaluate commercial lease agreements and determine the net income generated by a given property
- Use market and lease information to value income-producing property and assess the risks inherent in investment in property markets
- Understand how legal issues impact and shape the selection, acquisition, development, financing, ownership, and management of real property

Advantages

Real estate offers a wide variety of careers paths in a range of commercial sectors – Investment Analyst, Asset Management, Development, Commercial and Residential Brokerage, Appraisal, Commercial and Investment Banking, Property Management and Mortgage Brokerage.

Further, the Center will provide scholarships, mentoring, internships and career opportunities for students enrolled in the program.

How to Apply

Visit the RBS undergraduate office at 1 Washington Park, room 324 to apply.

Visit our websites for more information:

<https://myrbs.business.rutgers.edu/undergraduate-newark/real-estate-minor>

<https://myrbs.business.rutgers.edu/undergraduate-newark/real-estate-concentration>

Concentration Structure

Current undergraduate business school students pursuing the concentration in Real Estate will take 3 courses (9 credits) – two core courses and one elective. Students enrolled as finance majors wanting to take the concentration in real estate may do so with the understanding that they may not double count elective credits.

Core Requirements (6 credits)

| COURSE# | TITLE | CREDITS |
|------------|---------------------|---------|
| 29:390:480 | Real Estate Finance | 3 |
| 29:851:350 | Real Estate Law | 3 |

Electives (3 credits)

| COURSE# | TITLE | CREDITS |
|------------|---|---------|
| 29:851:430 | Market Analysis and Valuation in Real Estate | 3 |
| 29:851:432 | Development | 3 |
| 29:851:460 | Property Management and Real Estate Investment Management | 3 |
| 29:390:476 | Real Estate Capital Markets | 3 |
| 21:220:353 | Urban and Regional Economics | 3 |

Minor Structure

Undergraduate non-business school students pursuing the real estate minor will take 6 courses (18 credits).

The suggested course sequence for this minor will be to first take the preliminary core requirements designed to provide students with the foundation needed in the core courses (9 credits), then take the core requirements (6 credits) and, finally, one elective (3 credits). Students enrolled as an economics majors wanting to minor in real estate may do so with the understanding that they may not double count elective credits.

Preliminary Core Requirements (9 credits)

| COURSE# | TITLE | CREDITS |
|------------|--|---------|
| 21:220:101 | Microeconomics | 3 |
| 21:220:203 | Statistics | 3 |
| OR | | |
| 21:640:211 | Statistics I | 3 |
| 29:382:203 | Finance for Entrepreneurs and Small Businesses | 3 |
| 29:390:329 | Finance | 3 |
| or | | |
| 21:220:439 | Financial Economics | 3 |

The prerequisite courses for Finance are: Introduction to Financial Accounting (29:010:203), Introduction to Managerial Accounting (29:010:204), Statistics (21:220:203), and Applied Calculus (21:640:119)

Entrepreneurship Core Requirements (6 credits) same as above

Electives (3 credits) same as above

