Program Overview
Spring 2022
INTRODUCTION
Who are we?

**Bhavin Doshi**
- B.S in Finance and Concentration in Real Estate
- Co - Assistant Director of RTWS
- Program Year: 2020 (Cohort 9), Class of 2022
- Summer 2020 (Sophomore): TriArtisan Capital Advisors (Private Equity)
- Summer 2021 (Junior): D. E. Shaw, Credit Opportunities Group (Hedge Fund)

**Rithvik Vakacharla**
- B.S in Finance and B.A. Political Science
- Co - Assistant Director of RTWS
- Program Year: 2020 (Cohort 9), Class of 2022
- Summer 2021 (Junior): Perella Weinberg Partners, Investment Banking
- Full-Time: Perella Weinberg Partners, Investment Banking
ROAD TO WALL STREET
OVERVIEW
PROGRAM OVERVIEW

- Road to Wall Street was spearheaded by alumni on Wall Street who were passionate about recruiting Rutgers students into front-office positions
  - Cohort 8: 100% Full-Time Placement; Cohort 9: 100% Internship Placement
  - Cohort 9: 40.5% Investment Banking, 19% Sales & Trading, 7% Equity Research, 9.5% Investment Management, and 5% Buy-Side
- Goal: help you land the best summer internships possible, which often turn to full-time roles
- In order to ensure well-rounded growth:
  - Summer Preparatory Work & Mock Interviews in Early Fall Semester
  - Fall Financial “Modeling & Market Analytics” 3 - Credit Course
  - Peer Mentor, Junior & Senior Alumni Mentor, 1-on-1 time with the Director & Assistant Directors

2021 - 2022 ROAD TO WALL STREET
Front Office Placement Statistics

- Front Office internship placement has increased every year.
- The total number of Investment Banking internships has increased from 9 in the Class of 2020 to 17 in the Class of 2022.
- In the Class of 2023, 85% of accepted offers were for Front Office internships.
  - Compared to 1 – 2% overall acceptance rate, across banks (Financial Times).
WHAT WE’RE LOOKING FOR

- Wall Street firms are increasingly pushing up hiring timelines
- Passionate, humble, gritty, dedicated students who want to be challenged
- Not necessarily the smartest person in the room
- Road to Wall Street is **NOT** your “golden ticket” onto Wall Street
  - It’s just the playoffs→ you actually have *more* work, not less
- Cohort 11 Recruiting Cycle: Spring 2021
  - Attend Information series taught by RTWS Juniors in early Spring
  - Application & resume submission will open mid-Spring
  - 1st round student interview & final round alumni interview will take place in late Spring
WALL STREET OVERVIEW
What is Finance?
- Merriam Webster: the system that includes the circulation of money, the granting of credit, the making of investments, and the provision of banking facilities

What are different types of Finance Firms?
- Pension Funds, Endowments, Foundations, Commercial Banks, Investment Banks, Hedge Funds, Insurance Companies, Private Equity Firms, Wealth Advisories

Buy-Side vs. Sell-Side
THE INDUSTRY

Buy-Side
- Asset Mgt.
- Hedge Fund
- Private Equity
- Venture Capital

Sell-Side
- Equity Research
- Sales & Trading
- Investment Banking

Corporations
- AAPL
- Uber

Wall Street

2021 - 2022 ROAD TO WALL STREET
## WALL STREET OVERVIEW

<table>
<thead>
<tr>
<th>Investment Banking</th>
<th>Sales and Trading</th>
<th>Equity Research</th>
<th>Asset Management</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Functions Include:</strong></td>
<td><strong>Sales:</strong></td>
<td><strong>Produce reports and issue a recommendation (buy, hold, or sell) on stocks</strong></td>
<td><strong>Investment Side</strong></td>
</tr>
<tr>
<td>• Raising Capital</td>
<td>• Serve as a hub of information</td>
<td>• Clients include:</td>
<td>• “Manage” a portfolio or assets</td>
</tr>
<tr>
<td>• Strategic Advisory</td>
<td>• Pitch ideas to Clients on new investments or products</td>
<td>• Asset managers, portfolio managers, hedge fund managers</td>
<td>• Institutional or private clients</td>
</tr>
<tr>
<td><strong>Industry &amp; Product Groups:</strong></td>
<td><strong>Trading:</strong></td>
<td>• Typically cover a specific industry</td>
<td>• Help generate investment ideas</td>
</tr>
<tr>
<td>• Technology, Healthcare, Financial Institutions</td>
<td>• Manage a portfolio</td>
<td></td>
<td>• Work with portfolio manager to execute strategies</td>
</tr>
<tr>
<td>• M&amp;A, Leveraged Finance</td>
<td>• Make Markets, provide liquidity, take trades</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Application Process
RECOMMENDATIONS

- Join the mailing list using the link on the website [here](#)
- Attend the Spring Information Series: Led by RTWS Juniors who will be teaching fundamentals
- Speak to upperclassmen from RTWS
- Start to figure out what sector of finance interests you
- Attend LIBOR Meetings
- News Sources
  - WSJ, Bloomberg, Financial Times, The Economist, Email Newsletters: MorningBrew, NYT Dealbook, Finimize
- Podcasts:
  - Moving Up - Alex Grodnik, Wall Street Oasis, Exchanges at Goldman Sachs, The Blackstone Podcast
- CourseEra, YouTube, Skillshare, LinkedIn Learning, etc. all have videos
2022 Cohort 12 Recruitment Cycle

Information Series
- Thursday, February 17th 9:00 PM – 10:00 PM via Zoom: RTWS General Information Session
- Friday, February 18th 2:30 PM – 3:30 PM at Honors College S126: Honors College Information Session/Panel
- Tuesday, February 22nd 8:00 PM – 9:00 PM via Zoom: RTWS Women’s Information Session
- Friday, March 4th 1:00 PM – 2:00 PM via Zoom: Wall Street Careers
- Friday, March 11th 1:00 PM – 2:00 PM via Zoom: Sell Side Roles
- Monday, March 21st 9:00 PM – 10:00 PM via Zoom: Buy Side Roles
- Friday, March 25th 1:00 PM – 2:00 PM via Zoom: Technical Workshop
- Thursday, March 31st 9:00 PM: Pre-Interview Workshop
- Thursday, April 7th 9:00 PM: Pre-Interview Workshop

Application Dates for Spring 2022
- Friday, March 25th: Application Opens
- Friday, April 8th: Application Closes, 11:59 PM
- Tuesday, April 12th: Notification for First Round Interview
- Tuesday, April 19th: Notification for Second Round Interview
- Saturday, April 16th: First Round Interviews with Seniors
- Saturday, April 23rd: Final Round Interviews with Alumni
Contact

- Please visit our website for more information on the program
  - Link: [https://myrbs.business.rutgers.edu/road-wall-street](https://myrbs.business.rutgers.edu/road-wall-street)
- In addition, please do not hesitate to reach out to us with any questions that you might have after visiting the website
  - Email: al1131@rutgers.edu