

Professional Accounting
Course Number: 22:835:510
Course Title: Business Law I

COURSE DESCRIPTION

Provides a comprehensive overview of the fundamentals of the American legal system including the court system, the Constitution, the Legislature and the litigation process, and offers a detailed analysis of the fundamental principles of the common law of contracts. All phases of the contract process, including formation, performance, termination, and remedies are studied. In addition, the course offers a detailed review of Articles 2 and 2A of the Uniform Commercial Code (UCC)—the scope of which includes the sale and leasing of goods, with an emphasis on the contract formation, performance, termination, breach and remedies under the UCC. We will end with agency formation and termination, as well as liabilities of principals, agents, and independent contractors.

COURSE MATERIALS

TEXT: Business Law, 10th Edition (Pearson)
By: Henry Cheeseman

Option 1: MyBLawLab access code (all digital option)	with e-text	ISBN: 13:978-0-13-472891-9
Option 2: MyBLawLab access code + Loose-leaf package	with e-text	ISBN: 13: 978-0-13-483144-2
Option 3: MyBLawLab access code + Bound text package	with e-text	ISBN: 13: 978-0-13-483228-9

See Canvas Link for MyBLawLab Student Registration Instructions/Course ID

*****A quick note regarding the textbook. If you purchase a digital (e-book) only, you cannot use it on the same device (laptop, PC) while taking the midterm/final exam since the Respondus Lockdown browser (required for taking online exams and described further on the Canvas course page) will not allow for it. The exams are open book/open notes. The workaround would be to use the digital e-book on another device or purchase the loose-leaf/bound copy of the textbook.***

LEARNING GOALS AND OBJECTIVES

By the end of this course, you will be able to:

1. **Acquire a** working knowledge of legal terms and principles, as well as of how the legal system operates with emphasis on the courts and the legislative process.
 2. **Demonstrate** an ability to apply legal terms and principles relating to business matters.
 3. **Understand** the principles and concepts critical to success on the CPA examination.
 4. **Analyze** contemporary business-related legal issues.
 5. **Identify** ethical constraints in business decision-making.
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PREREQUISITES

There are no prerequisites for this course.

ACADEMIC INTEGRITY

I do NOT tolerate cheating. Students are responsible for understanding the RU Academic Integrity Policy <http://academicintegrity.rutgers.edu/>

I will strongly enforce this Policy and pursue *all* violations. On all examinations and assignments, students must sign the RU Honor Pledge, which states, “On my honor, I have neither received nor given any unauthorized assistance on this examination or assignment.” I will screen all written assignments through *SafeAssign* or *Turnitin*, plagiarism detection services that compare the work against a large database of past work. Don’t let cheating destroy your hard-earned opportunity to learn. See business.rutgers.edu/ai for more details.

COURSE METHOD AND REQUIREMENTS

Students are expected to complete all course work in a timely manner and must be prepared to actively participate in online discussions on the discussion board/forum on Canvas. In addition to reading the assigned chapters (and any supplemental material posted on Canvas), students should listen to the recorded lecture for each chapter and complete the exercises assigned on Pearson MyBLawLab. These MyBLawLab exercises will be helpful in retaining the material so that you may do your very best on the exams. Students are also expected to be up to date on current legal issues affecting businesses in order to write a paper on a current business/legal issue.

GRADING COMPONENTS

Examinations (60%--Midterm and Final Exams worth 30%, each)

The midterm exam is scheduled as close to the half-way mark of the class as possible. The final exam (not cumulative) will be given during the last week of the term. More information is provided on Canvas.

Also, note that the midterm and final exams require use of the **Respondus Lockdown Browser**, which must be installed in advance (instructions available on Canvas).

Make-up examinations are a matter of discretion, not a matter of right. They will be given only in the most compelling circumstances and must be arranged in advance of the test date, where appropriate. If you miss an exam without prior notice to me, you must contact me by email within 24 hours. No make-up exam is given for medical reasons without a physician's note or other valid, written excuse.

Writing Assignment (20%)

Toward the end of the term, students must submit a written paper (2-3 double spaced, typed pages) analyzing a contemporary legal issue relevant to politics or business. More details available on Canvas.

Discussion Posts on Canvas (10%)

Students will make posts in response to questions posed on the Discussion Board/Forum on Canvas. All posts and discussion should be relevant to the chapter and should provide useful and meaningful information and demonstrate insight into the materials. The posts are evaluated for organization, relevance and insight.

Pearson MyBLawLab (Quizzes) (10%)

MyBLawLab is a required component of the course. All students must purchase this feature (along with the textbook) and must complete and pass all quizzes on the MyLab website. You must score 70 or above to be deemed to have passed a quiz. Failure to complete or pass any quiz may result in a 2-point reduction from your final grade for EACH missed/failed quiz.

Although I strongly suggest that you complete the quiz for each chapter in the week assigned, you must complete the quizzes for weeks 1 - 3 by the end of the weekend when the midterm is scheduled. Similarly, the quizzes assigned for weeks 4 -7 must be completed by the end of the weekend when the final is scheduled. ***You are solely responsible for keeping track of, and meeting, all deadlines.***

*****Please make certain that you have a reliable Internet connection when taking exams, Pearson MyBLawLab quizzes, and completing all online work.***

Grading Summary

Examinations (Midterm & Final Exams)	60%
Writing Assignment	20%
Discussion Posts	10%
MyBLawLab Quizzes	10%

There is NO extra credit assignment, nor will the grades be curved. You earn your own grade based on objective criteria. If you feel I have made an error, I will gladly review and correct it. Please understand that I cannot, and will not, adjust grades based on individual circumstances. That is simply not fair to the other students. Any inquiries or reviews of exams must take place within two weeks of the administration of the exam.

Letter grades are assigned as follows:

93-100 = A

90-92 = A-

87-89 = B+

83-86 = B

80-82 = B-

77-79 = C+

73-76 = C

70-72 = C-

60-69 = D

59 and below = F

COURSE SCHEDULE

(subject to change at Instructor's discretion, as necessary)

Week 1: () – ()

CHAPTER 1	Legal Heritage and the Digital Age
CHAPTER 2	Courts and Jurisdiction
CHAPTER 3	Judicial, Alternative, and E-Dispute Resolution

Due by (): Make introduction posts in the Discussion Board/Forum on Canvas

Week 2: () – ()

CHAPTER 4	Constitutional Law for Business and E-Commerce
CHAPTER 6	Product and Strict Liability
CHAPTER 7	Intellectual Property and Information Technology

Due by (): Answer Discussion Board/Forum Questions (Part I) on Canvas

Week 3: () – ()

CHAPTER 9	Nature of Traditional and E-Contracts
CHAPTER 10	Agreement
CHAPTER 11	Consideration and Promissory Estoppel

**** () – (): MIDTERM EXAMINATION** Chapters covered during Weeks 1 – 3)

Due by (): Pearson MyBLawLab Quizzes for all chapters assigned in Weeks 1 – 3

Week 4: () – ()

CHAPTER 12	Capacity and Legality
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CHAPTER 13 Genuineness of Assent and Undue Influence
CHAPTER 14 Statute of Frauds and Equitable Exceptions

Due by (): Answer Discussion Board/Forum Questions (Part II) on Canvas

Week 5: () – ()

CHAPTER 15 Third-Party Rights and Discharge
CHAPTER 16 Breach of Contract and Remedies
CHAPTER 17 Digital Law and E-Commerce

Due by (): Answer Discussion Board/Forum Questions (Part III) on Canvas

Week 6: () – ()

CHAPTER 18 Formation of Sales and Lease Contracts
CHAPTER 19 Title to Goods and Risk of Loss
CHAPTER 20 Remedies for Breach of Sales and Lease Contracts

Due by (): Answer Discussion Board/Forum Questions (Part IV) on Canvas

Week 7: () – ()

CHAPTER 21 Warranties
CHAPTER 29 Agency Formation and Termination
CHAPTER 30 Liabilities of Principals, Agents, and Indep. Contractors

Due by (): Submit Writing Assignment in Dropbox on Canvas

Week 8: () – ()

**** () – (): FINAL EXAMINATION** (Chapters covered during Weeks 4 – 7)

Due by (): Pearson MyBLawLab Quizzes for all chapters assigned in Weeks 4 – 7)

SUPPORT SERVICES

If you need accommodation for a *disability*, obtain a Letter of Accommodation from the Office of Disability Services. The Office of Disability Services at Rutgers, The State University of New Jersey, provides student-centered and student-inclusive programming in compliance with the Americans with Disabilities Act of 1990, the Americans with Disabilities Act Amendments of 2008, Section 504 of the Rehabilitation Act of 1973, Section 508 of the Rehabilitation Act of 1998, and the New Jersey Law Against Discrimination. More information can be found at ods.rutgers.edu.

[Rutgers University-New Brunswick ODS phone (848)445-6800 or email dsoffice@echo.rutgers.edu]

[Rutgers University-Newark ODS phone (973)353-5375 or email ods@newark.rutgers.edu]

If you are *pregnant*, the Office of Title IX and ADA Compliance is available to assist with any concerns or potential accommodations related to pregnancy.

[Rutgers University-New Brunswick Title IX Coordinator phone (848)932-8200 or email jackie.moran@rutgers.edu]

[Rutgers University-Newark Office of Title IX and ADA Compliance phone (973)353-1906 or email TitleIX@newark.rutgers.edu]

If you seek *religious accommodations*, the Office of the Dean of Students is available to verify absences for religious observance, as needed.

[Rutgers University-New Brunswick Dean of Students phone (848)932-2300 or email deanofstudents@echo.rutgers.edu]

[Rutgers University-Newark Dean of Students phone (973)353-5063 or email DeanofStudents@newark.rutgers.edu]

If you have experienced any form of *gender or sex-based discrimination or harassment*, including sexual assault, sexual harassment, relationship violence, or stalking, the Office for Violence Prevention and Victim Assistance provides help and support. More information can be found at <http://vpva.rutgers.edu/>.

[Rutgers University-New Brunswick incident report link: <http://studentconduct.rutgers.edu/concern/>. You may contact the Office for Violence Prevention and Victim Assistance at (848)932-1181]

[Rutgers University-Newark incident report link: https://cm.maxient.com/reportingform.php?RutgersUniv&layout_id=7 . You may also contact the Office of Title IX and ADA Compliance at (973)353-1906 or email at TitleIX@newark.rutgers.edu. If you wish to speak with a staff member who is confidential and does **not** have a reporting responsibility, you may contact the Office for Violence Prevention and Victim Assistance at (973)353-1918 or email run.vpva@rutgers.edu]

If students who have experienced a temporary condition or injury that is adversely affecting their ability to fully participate, you should submit a request via <https://temporaryconditions.rutgers.edu> .

If you are a military **veteran** or are on active military duty, you can obtain support through the Office of Veteran and Military Programs and Services. <http://veterans.rutgers.edu/>

If you are in need of **mental health** services, please use our readily available services.

[Rutgers University-Newark Counseling Center: <http://counseling.newark.rutgers.edu/>]

[Rutgers Counseling and Psychological Services–New Brunswick: <http://rhscaps.rutgers.edu/>]

If you are in need of **physical health** services, please use our readily available services.

[Rutgers Health Services – Newark: <http://health.newark.rutgers.edu/>]

[Rutgers Health Services – New Brunswick: <http://health.rutgers.edu/>]

If you are in need of **legal** services, please use our readily available services: <http://rusls.rutgers.edu/>

Students experiencing difficulty in courses due to **English as a second language (ESL)** should contact the Program in American Language Studies for supports.

[Rutgers–Newark: PALS@newark.rutgers.edu]

[Rutgers–New Brunswick: eslpals@english.rutgers.edu]

If you are in need of additional **academic assistance**, please use our readily available services.

[Rutgers University-Newark Learning Center: <http://www.ncas.rutgers.edu/rlc>]

[Rutgers University-Newark Writing Center: <http://www.ncas.rutgers.edu/writingcenter>]

[Rutgers University-New Brunswick Learning Center: <https://rlc.rutgers.edu/>]

[Optional items that many faculty include:

- Students must sign, date, and return a statement declaring that they understand the RU Academic Integrity Policy.

- Students must sign, date, and return a statement declaring that they understand this syllabus.]