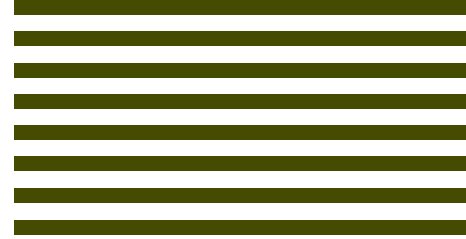


MASTER OF FINANCIAL ANALYSIS NEWSLETTER

1ST EDITION | JANUARY 2020



RBS, MFinA Students
with Rajeev Agrawal

SAVE THE DATE

MFinA Mixer for alumni and students at RBS

February 21, 2020

Details forthcoming

Lunch & Learn
Series with Industry
Professionals and
Alumni

Pg. 2

Upcoming Events &
More

Pg. 3



Rajeev Agrawal, Founder, DoorDarshi

Rajeev has been investing in the US and Indian equity markets for 15+ years. Prior to starting DoorDarshi, Rajeev was a technology executive focused on the Financial Industry. He has worked with Markit, Goldman Sachs, Bank of America, JP Morgan and Dresdner Bank. Rajeev earned his B.Tech from IIT Bombay and MBA from IIM Calcutta.



At the first MFinA Lunch & Learn, the discussion centered around two questions: How to get to Wall Street? And How to become successful? To that end, Rajeev presented the following questions to the MFinA students.

“We first need to ask ourselves: What does Wall Street want? What does the company want that I can bring to the table?”

Rajeev continued to share tips about a career in the finance industry. Currently, the finance industry is moving towards technology. Thus, mastering Excel, programming and any other analytical tools that can help you with modelling is an effective way to distinguish yourself and prepare yourself for Wall Street.

Anytime you are in a corporate setting, you are always presenting and selling yourself. People will not find out about your ability and achievement if you are not talking about what you do and why you are good at it.

It is also crucial to understand that our technical skills need to be combined with people skills because in our careers we are constantly interacting with people such as our clients, colleagues and supervisors.

Rajeev emphasized the importance of doing much more than what is expected for your jobs and your classes. **The individual “who takes the opportunity and initiative to run towards the problem seizes the chances of differentiating themselves from their peers. Thus, when we encounter challenges and crisis, either in classes or at work, we should think of them as opportunities to demonstrate our abilities.”**

Individuals need to find their passion and interest. Learning never ends. In the world of finance, what everyone knows is already priced in. Individuals need to come up with new insights and creative ideas. Communication skills and people skills are essential. If you are likable and people are looking forward to working with you, you will get more opportunities.



CHINA CONSTRUCTION AMERICA

Susan Landre, Global Recruiter, and **Alicia Sullivan**, Human Resources, from China Construction America, recently came to RBS to talk with students and share valuable Interview tips on how to face challenges with the interview process.

Sharing their expertise, students benefited from the following advice.

- Know three things about the company you are interviewing with and one thing about the CEO.
- How do you conduct your work? What is your thinking process?
- Who are you? What are you good at?
- Your ideas are your foundation; the most important step is the ability to execute on your decisions.
- How to work with people from different cultures and backgrounds? Understand the cultural differences and think from different perspectives.
- How do you familiarize yourself with areas of work you are not accustomed to?
- You will always encounter new knowledge you did not know. This is the opportunity to demonstrate your ability to learn.

Upcoming Events

January 24, 2020

Financial Modeling Workshop with Prof Longo, Room 1144, 9 am – 4:30 pm – Cohort 1

January 31, 2020

Financial Modeling Workshop with Prof Longo, Room 3087, 9 am – 4:30 pm - Cohort 2

Career Workshop with alumni, Neel Patel MFinA '16 & John Renaldo noon – 2 pm, room 1144

RU Zone 4:45 pm – 7 pm

February 6, 2020

RBS Career Fair, Hyatt Regency 10 am – 4 pm

February 7, 2020

Fin Tech Workshop with Prof Weaver, Room 1144, 9 am – noon – Cohort 1

Lunch & Learn with Michael & Donna Chlopak, Room 4095 noon – 2 pm (limited seating)

Fin Tech Workshop with Prof Weaver, Room 1144 2 pm – 5 pm Cohort 2



Please check the google calendar link for frequent edits and updates

<https://calendar.google.com/calendar/r?tab=rc1>



CAREER COUNSELING CORNER

THE VIDEO INTERVIEW

As hiring becomes more global and more employees work remotely, video interviews have become more commonplace. Employers want to get to know candidates beyond what is on their resumes and transcripts – so they can focus on the right candidates early in the process. It's also a faster way for employers to screen job seekers versus traditional applications. Taking a video interview, especially for first-timers, can feel a little awkward and requires practice to master. However, with a video interview, you also get the chance to explain the skills and experiences that make you uniquely qualified for the position and stand out from other applicants. So you need to prepare with the same tenacity and focus as if you are walking into a potential employer's office. At the end of the day, companies seek people who are confident, have clear communication skills, and can remain calm under pressure.

Here are some video interviewing tips:

- **PREPARE** – Think about and practice articulating why you want to work for the company and in that position. Try to demonstrate knowledge of the company and job responsibilities in your answers.
- Focus on the **CONTENT** of your answers relating to teamwork, challenges you've overcome, leadership experiences, relevant projects & any job experiences. It is not necessary to use the entire allotted time; – clear concise answers are best.
- **BE YOURSELF** – Bring your resume to life by showcasing your personality, skills and experience. Be genuine.
- **ATTIRE** - Like you would for an in-person interview. The camera angle should show you from the *waist up*; – the triangle formed by the top of your head to your shoulders is the focal point. Have your resume, pen, and paper on your desk. Be certain the surrounding is clean and clutter free.
- **POSTURE** – As you would during an in-person interview, – sit in your chair with your *back straight* and your shoulders open, feet planted on the floor and arms resting in your lap or on the desk.
- **EYE CONTACT** - Look at the *camera*, not at yourself on the screen. Your camera should be at eye level (not above or below). Maintain a pleasant facial expression.
- **BODY LANGUAGE** - Keep your mood *upbeat* and convey *optimism* with your body language to leave interviewer with a positive impression. When listening, nod and smile to show that you are *engaged*. Avoid crossing your arms and watch for nervous habits (twisting hair, touching your face, etc.)
- Always do a **TEST** video call to confirm you can be heard and seen. Make sure your sound equipment works properly – and your background is neat and tidy.

The most important aspect of any interview is how well you prepare. For any career advice, please call or write: John Renaldo jrenaldo@business.rutgers.edu (Tel) 848-445-9356.