Curriculum Guide Marketing (630) Major (Effective Fall 2023)

## PLEASE NOTE THE FOLLOWING:

- Students must complete ALL pre-requisites for proper course sequencing. Courses in this curriculum are NOT listed in order of registration. No one course may be used to fulfill more than one General Core requirement.
- Students must complete a minimum of **120** credits <u>AND</u> all requirements to be eligible for a Bachelor of Science from the Rutgers Business School Newark Campus.
- <u>Double major</u>: A double major consists of two majors (both can be within the Business School or One major can be at RBS and the other major can be outside of the Business School). In order to double major within Rutgers Business School –
   Newark, a student must have a minimum GPA of 3.0 or better and declare the second major before earning 90 Credits.
   Double majors are required to complete all degree requirements for both majors in order to graduate with both majors.
   Students must retain a minimum of 3.00 GPA at the time of graduation in order to graduate with both RBS majors.
- <u>Business Minor</u>: Rutgers Business School Newark students are not eligible to complete a minor within the business school; however, they may complete an RBS Newark concentration: <u>Rutgers Business School Concentrations</u>.
- <u>Non-Business Major/Minor:</u> Rutgers Business School Newark students are eligible to complete a major/minor in a non-business area: Please review the following webpage- <u>NCAS Majors/Minors</u>. Non-business minors generally consist of 18-21 credits. Specific information about the requirements for declaring and completing a non-business minor is available via the departments' website and should be planned in consultation with the direct department.
  - For first-year students, it is highly recommended that a student completes a non-business minor to complete
    degree credits.
  - o For transfer students, it is optional that a student completes a non-business minor for degree credits.

## **GENERAL CORE REQUIREMENTS:**

- Basic Writing Skills: All students are required to complete two (3) credit courses in Basic Writing Skills, which are either (Honors) English Composition I (21:355:101/103) or (Honors) English Composition II (21:355:102/104)
- Quantitative Reasoning: Students are required to complete one (3/4) credit course in Quantitative Reasoning, to be filled by either College Algebra (21:640:109), Pre-Calculus (21:640:114), Applied Calculus (21:640:119), or Calculus I (21:640:135).
- Social Sciences: Students are required to complete two (3) credit courses in Social Science, which will be fulfilled with Micro-Economics (21:220:101) and Macro-Economics (21:220:102) from the business eligibility courses.
- Arts & Media: Students are required to complete one (3) credit course in Arts & Media, in which a specific list of courses can be found through the following link <u>Degree Navigator</u>.
- History & Literature: Students are required to complete three (3) credit courses in which at least one has to be Literature, and one has to be a History course. Specific courses that meet these requirements can be found through the following link <a href="Degree Navigator">Degree Navigator</a>.
- Natural Science: Students are required to complete two (4) credit pairs in Natural Science to fulfill this requirement. Courses to fulfill these requirements can be found through the following link Degree Navigator.
- Other Liberal Arts: Students are required to complete one (3) credit course Other Liberal Arts requirement. Courses to fulfill this requirement can be found through the following link <u>Degree Navigator</u>.

## MAJOR PRE-REQUISITE REQUIREMENTS:

• Students are encouraged to complete all pre-eligibility courses before moving forward with business core requirements.

## MARKETING MAJOR REQUIREMENTS:

- Marketing Electives: Students must complete three (3) credit courses in marketing (630) courses at or above 300 level.
- <u>Business Research Methods</u>: Students must complete Business Research Methods (29:623:340) before taking Marketing Research (29:630:385).
- Marketing Research: Students must complete Marketing Research (29:630:385) before taking Marketing Strategy (29:630:452)



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STUDENT NAME:		RUID:		
REQUIREMENT	COURSE #	GRADE	TERM/YR	NOTES
LIBERAL ARTS GENERAL CORE	REQUIREMENTS			
English Composition I (Honors) English Composition II (Honors) Quantitative Reasoning Social Science Arts & Media History & Literature Natural Science Other Liberal Arts	21:355:101/103 21:355:102/104 21:640:109/119/135 Macro and Micro Economics Please Visit Degree Navigator Please visit Degree Navigator Please visit Degree Navigator Please visit Degree Navigator			Pre-Requisite: Placement Exam Pre-Requisite: 21:355:101/103 Placement Exam Satisfied by Macro and Micro Economics Degree Navigator Degree Navigator Degree Navigator Degree Navigator Degree Navigator
MAJOR ELIGIBILITY REQUIREMI	ENTS			
Financial Accounting	29:010:203			
Managerial Accounting	29:010:204			Pre-Requisite: Financial Accounting
Micro-Economics	21:220:101			Fulfill Social Science Requirements
Macro-Economics	21:220:102		·	Fulfill Social Science Requirements
Statistics/Statistics I	21:220: 203/21:640:211			Course equiv. or higher than 21:640:105
Applied Calculus/Calculus I	21:640:119/21:640:135			Pre-Requisite: 21:640:109/21:640:114
BUSINESS CORE REQUIREMENT Found For Your Career Journey Building Your Brand Conquering Your Transition Ethics in Business OR Business Law I Finance Intro to Management Intro to Management Skills MIS Production & Operations Management Business Research Methods Intro to Marketing Intro to Supply Chain International Business Business Policy & Strategy	29:011:301 29:011:302 29:011:303 29:522:334 OR 29:010:319 29:390:329 29:620:301 29:620:302 29:623:220			Pre-Requisite: 29:011:301 Pre-Requisite: 29:011:302 Pre-Requisites: 355:102, 010:204 OR 010:204 Pre-Requisites: All Eligibility Courses Placement of Comm Skills (355:099) Placement of Comm Skills (355:099) Pre-Requisites: MIS and Statistics Pre-Requisites: MIS and Statistics Pre-Requisites: MIS and Statistics Placement of Comm Skills (355:099) Placement of Comm Skills (355:099) Pre- Requisite: Management Pre-Requisites: Finance, Marketing and Management, Supply Chain Management, and 86+ Credits.
MAJOR REQUIREMENTS: MARK	ETING (630)			
Consumer Behavior	29:630:374			Pre-Requisite: Intro to Marketing
Marketing Research	29:630:385			Pre-Requisite: Bus Research Methods
Marketing Strategy	29:630:452			Pre-Requisite: Marketing Research
3 Marketing Flective				Degree Navigator